



POWER YOUR PERFORMANCE



SEPTEMBER 2025

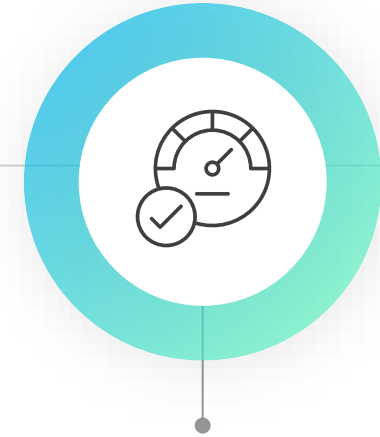
TRUSTED PARTNERS



We want to do everything in our power to assist physicians and their clinical teams in performing their tasks. This calls for more than just cutting-edge technology

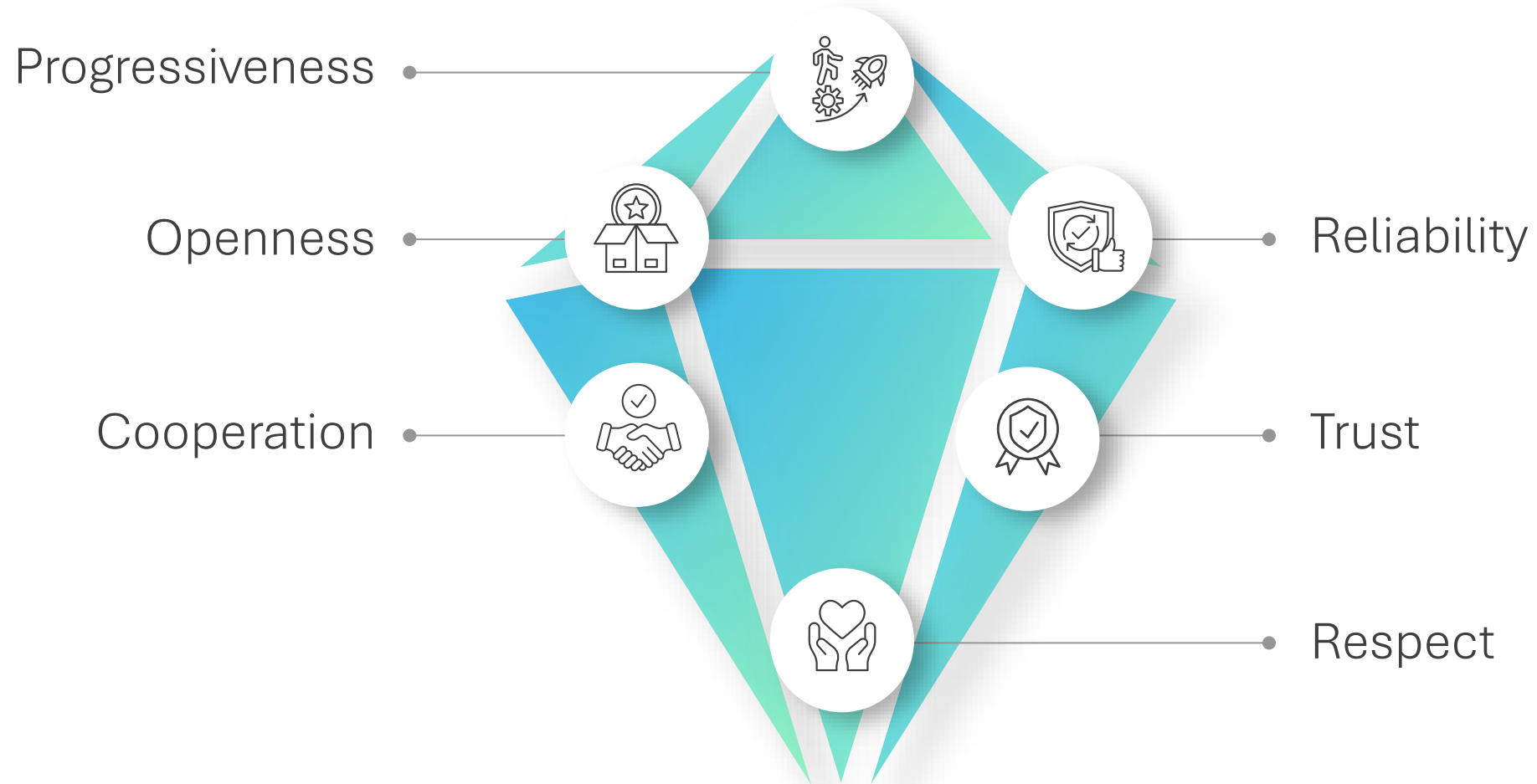


Our focus is on enduring and trustful partnerships. We understand the requirements of our users. This enables us to tailor our products and services precisely to their needs



This interplay is what ensures top performance – hand in hand for the benefit of the patient

IT ALL COMES DOWN TO VALUES





HISTORY

INVENTIVE SPIRIT
RUNS IN THE FAMILY

FIRST GENERATION

The founding years

1851

- In 1851 Christian Heinrich Erbe opened his workshop in Tübingen, Germany.
- He manufactured optical and mechanical instruments for university departments.
- In collaboration with university professors, Christian Heinrich developed pioneering medical devices.

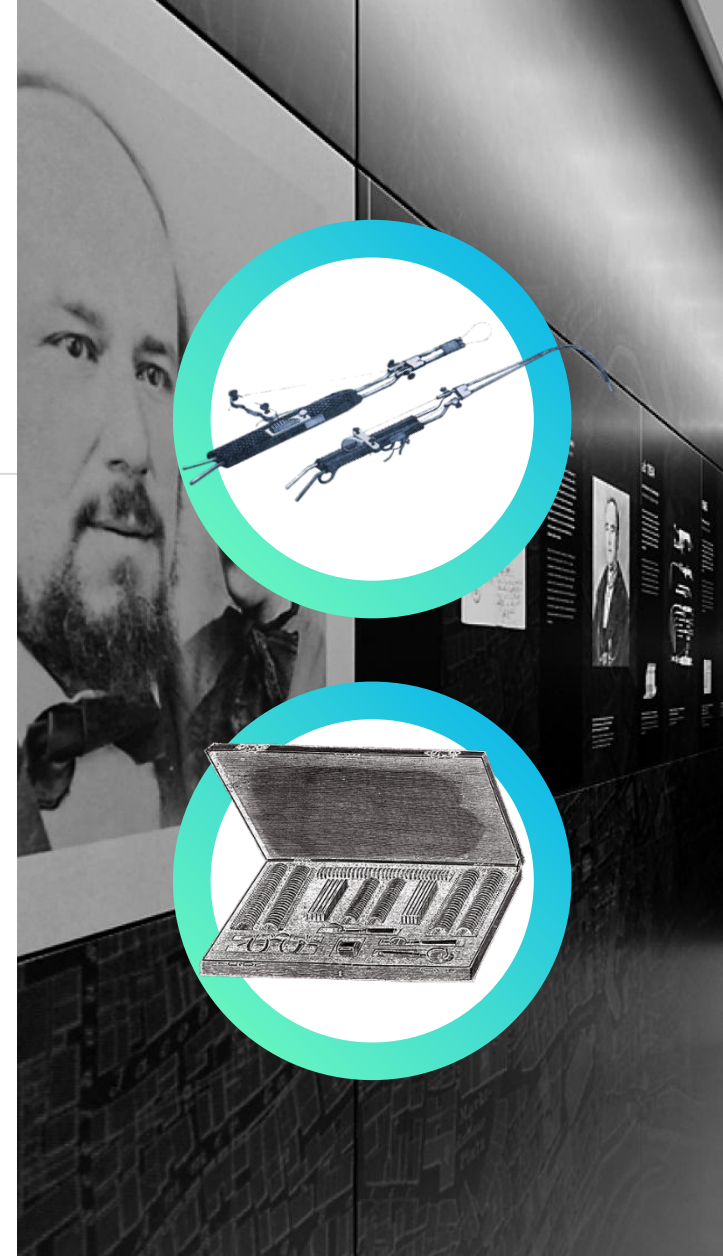


MILESTONES

The founding years

1851
1882

- Development of the first galvanocautery instruments according to Professor von Bruns, a pioneer of laryngeal surgery.
- Erbe constructed galvanic batteries that served as a source of electricity.
- In 1867 the first trial lens cases were developed based on the diopter system according to Professor Nagel.



SECOND GENERATION

Expansion with women's power

1882
1907

- Christian Gottlieb Erbe took over management of his father's business in 1882.
- After his early death, his wife Pauline Karoline ran the company from 1907 on.
- Products were promoted internationally for the first time.

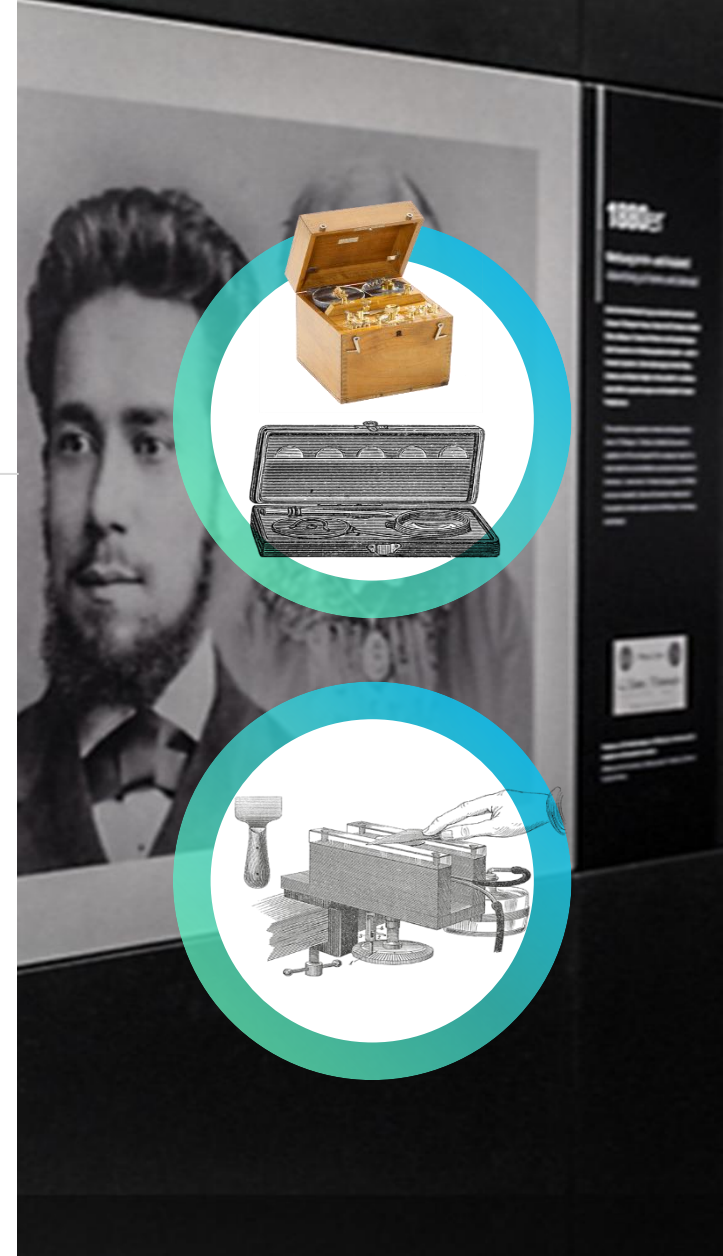


MILESTONES

Expansion with women's power

1882
1907

- Development and manufacture of a large range of batteries and induction apparatus.
- In 1890 development of the Cathcart microtome according to Christian Gottlieb Erbe.
- Granted an award at the Chicago World's Fair in 1893.



THIRD GENERATION

From a craftsman's workshop to an industrial enterprise

1923

- Pauline Karoline Erbe ran the company for 16 years through difficult times of war and economic crisis.
- In 1923, Pauline Karoline passed the company on to her son, Christian Otto Erbe.
- Production expanded to industrial scale.



MILESTONES

From a craftsman's workshop to an industrial enterprise

1907
1965

- **1923:** Market launch of the first high-frequency generator for surgery
- **1925:** World's first portable X-ray machine, the Erbe X
- **1928:** Targeting device for electro-surgical coagulation of the trigeminal ganglion created a sensation



FOURTH GENERATION

From local to international



1962

- Active in the company since 1945, Helmut Erbe took over its management in 1962.
- In 1968, Helmut founded the first subsidiary for distribution and service, many others followed.
- From research to sales – everyone contributes to ongoing progress.

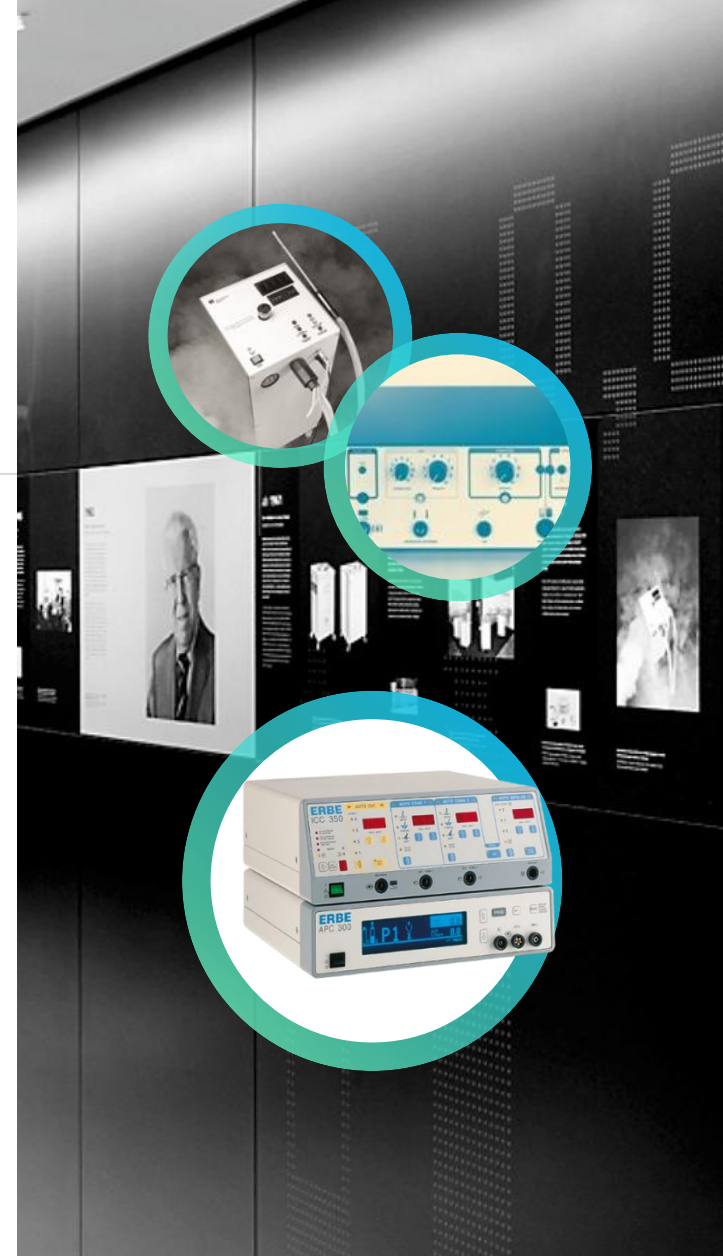


MILESTONES

From local to international

1962
2002

- 1976: Expansion of the product range to include cryosurgical systems
- 1977: First Erbotom T 400 C (an electrosurgery device in the successful T series) came on the market
- 1992: The ERBOTOM ICC series featuring “Intelligent Cut and Coagulation” was introduced.
- Establishment of an international sales organization



FIFTH GENERATION

Strong dual leadership

1996

- In 1992 Helmut Erbe's son, Christian O. Erbe, and his son-in-law, Reiner Thede, joined the management team.
- From 1996 until 2020 Christian and Reiner continued to expand the international orientation.
- A new logistics center, a plant for cleanroom production and the Erbe Academy doubled the operational area.



FIFTH GENERATION

Strong dual leadership



2002
2016

- 2002: Launch of the VIO® electrosurgery system, configurable as a workstation for specialist disciplines
- 2007: Launch of the ERBEJET® as a basis for hybrid technology; followed by the HybridKnife® (2009) and BiCision® (2011)
- 2016: Introduction of the VIO® 3





Move towards a corporate
management model

WHO WE ARE

Executive board

Christian O. Erbe
President & Chief Executive Officer (CEO)



Daniel Zimmermann

Chief Financial Officer (CFO)

- Finance
- Controlling
- Human Resources
- IT
- Supply Chain Management
- Facility Management

Prof. Dr. med. Markus D. Enderle

Chief Scientific and Medical Officer (CSMO)

- Research
- Basic Technologies
- Clinical and Medical Affairs

Dr. Helmut Scherer

Chief Technology Officer (CTO)

- Design and Development
- Quality Management and Regulatory Affairs
- Production
- Intellectual Property
- Supply and Production units (SPU)

Marcus Felstead

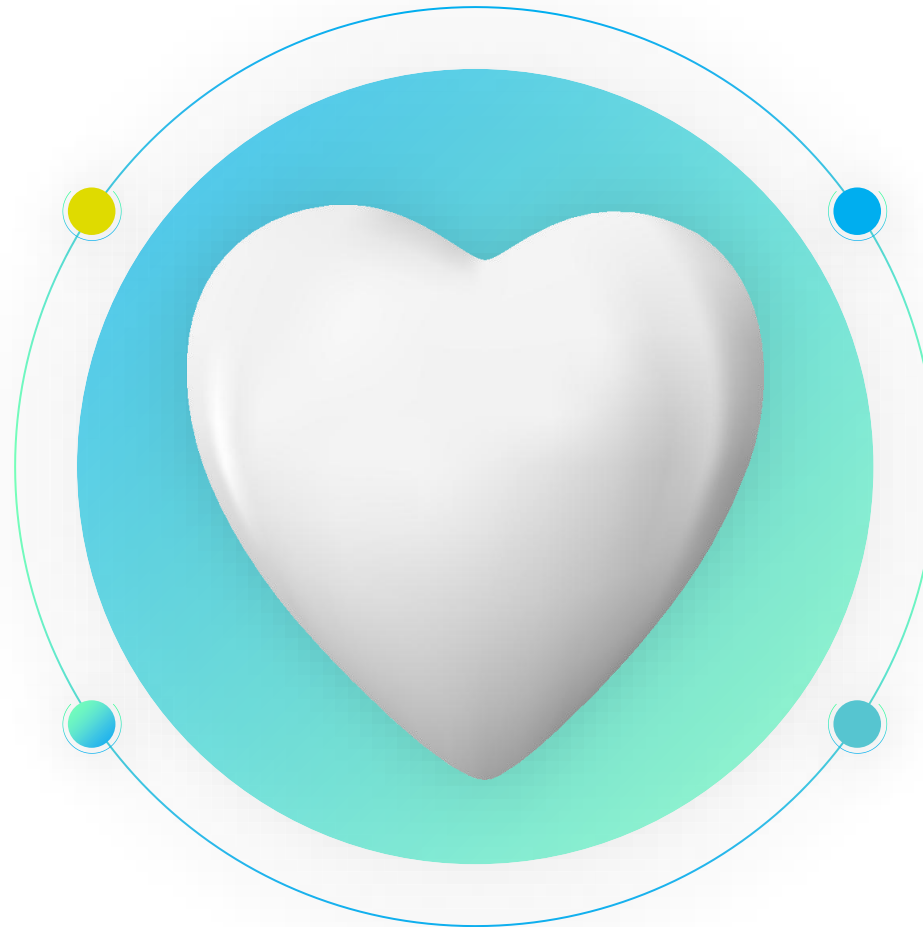
Chief Commercial Officer (CCO)

- Marketing
- Sales
- After Sales Service
- New Business Development
- Sales and Service units (SSU)
- Marketing and Service units (MSU)

SOCIAL RESPONSIBILITY

Our social commitment derives from our sense of responsibility for **people and patients.**

We interact with our employees and customers in a fair and **friendly manner.**



We engage in numerous sports as well as **cultural, social, and educational projects.**

We take the environment into consideration with sustainably oriented conduct and prudent use of **natural resources – eco-responsibility.**

GLOBAL EXPANSION

New companies and sites



ERBE MEDICAL LLC, TEMPE, ARIZONA

We are taking the next step in internationalization by starting our first production site outside Germany.



ERBE ESPAÑA SOLUCIONES MEDICAS SL

Our new sales and service unit will help us to drive growth in the Spanish market.



ERBE VISION GMBH, GERMANY

This acquisition drives growth to our surgical endoscopy business by developing and manufacturing imaging products.



ERBE VISION LTD., SHANGHAI

With Jupin (China) we strengthen our foothold in the flexible endoscopy market by providing holistic solutions.



BLAZEJEWSKI MEDI-TECH GMBH (BMT)

BMT is a further part of the Erbe Group. We are expanding our product line in the area of chip-on-tip and 3D endoscopy.



ERBE SWEDEN BV

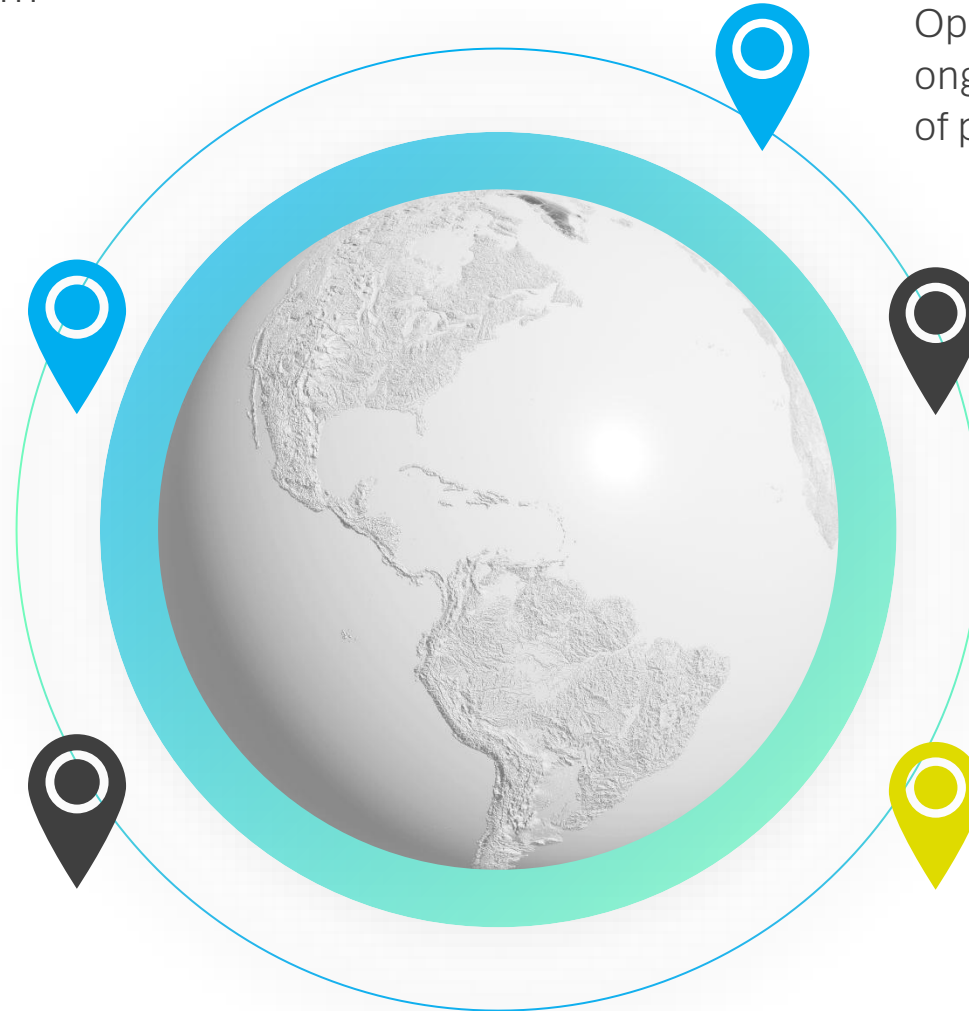
In 2024, another sales and service location was added in the European Union.

GLOBAL ERBE ACADEMY

Comprehensive education program

Our formats are tailored to you and your lifestyle ranging from online to on-site

Our training and workshops will help you to provide the best possible patient treatments



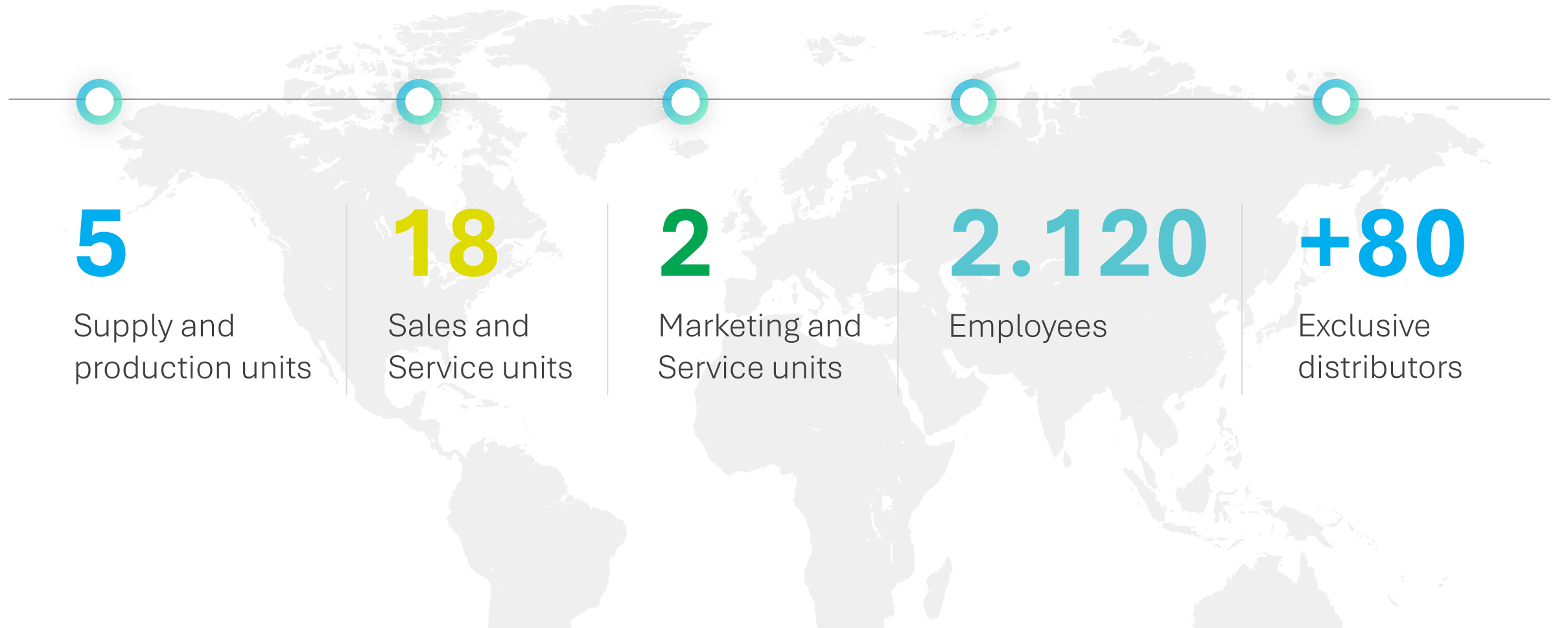
Open exchange drives ongoing improvements of patient safety

We bring you together with experts around the globe and foster the growth of new ideas

erbe⁺ academy
in Tübingen, Singapore,
São Paulo, Beirut, Shanghai

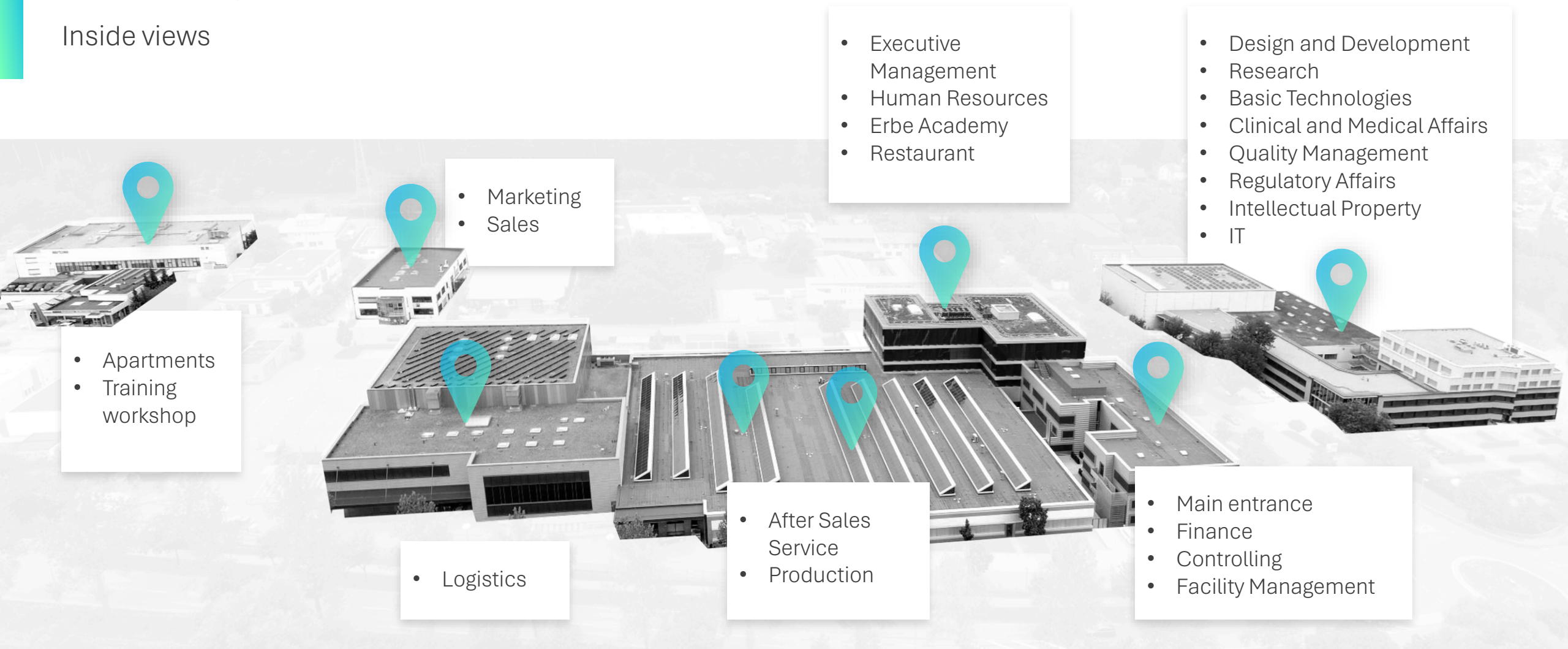
WORLDWIDE

At home in Swabia – on site worldwide



HEADQUARTERS TÜBINGEN

Inside views



- Apartments
- Training workshop

- Marketing
- Sales

- Logistics

- After Sales Service
- Production

- Executive Management
- Human Resources
- Erbe Academy
- Restaurant

- Design and Development
- Research
- Basic Technologies
- Clinical and Medical Affairs
- Quality Management
- Regulatory Affairs
- Intellectual Property
- IT

- Main entrance
- Finance
- Controlling
- Facility Management

ERBE 4.I COMPETENCE CENTER

Rangendingen, Germany

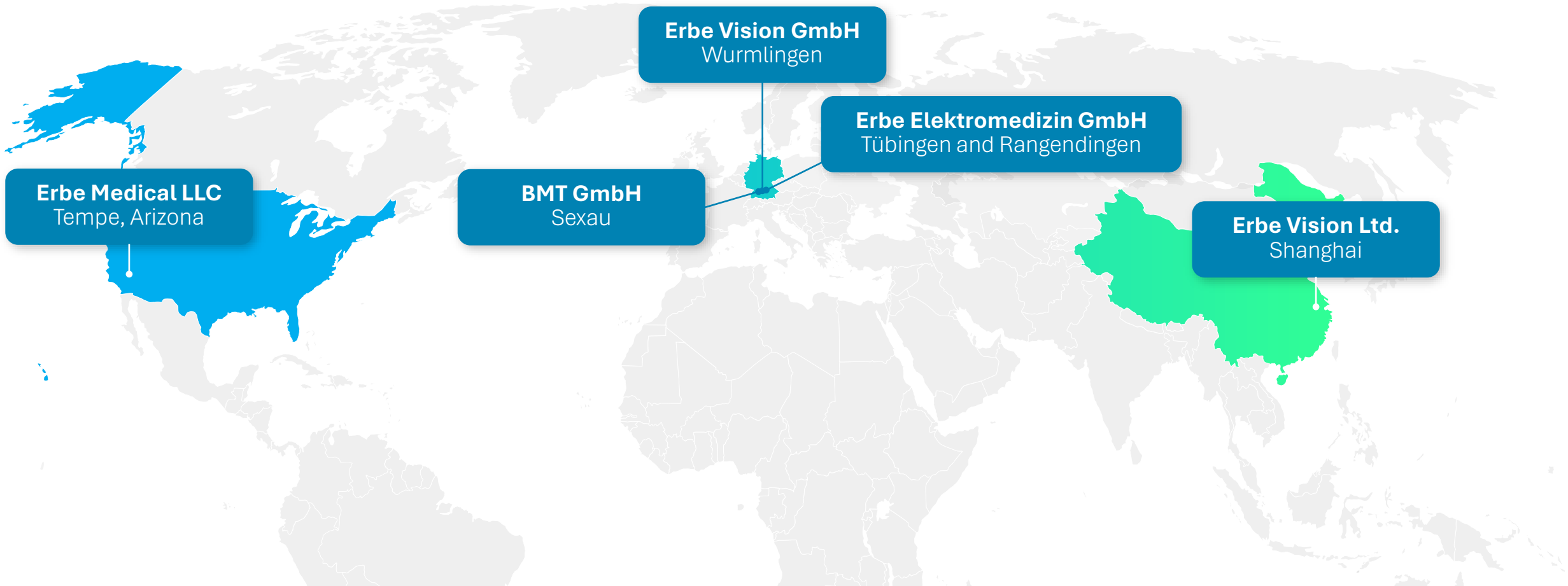
- Competence center for instruments (development and manufacturing)
- Roof-mounted 1 megawatt photovoltaic system
- 24,000 m²
- 400 new jobs
- The robot-operated AutoStore small parts storage system will be the heart of the new logistics center

ERBE



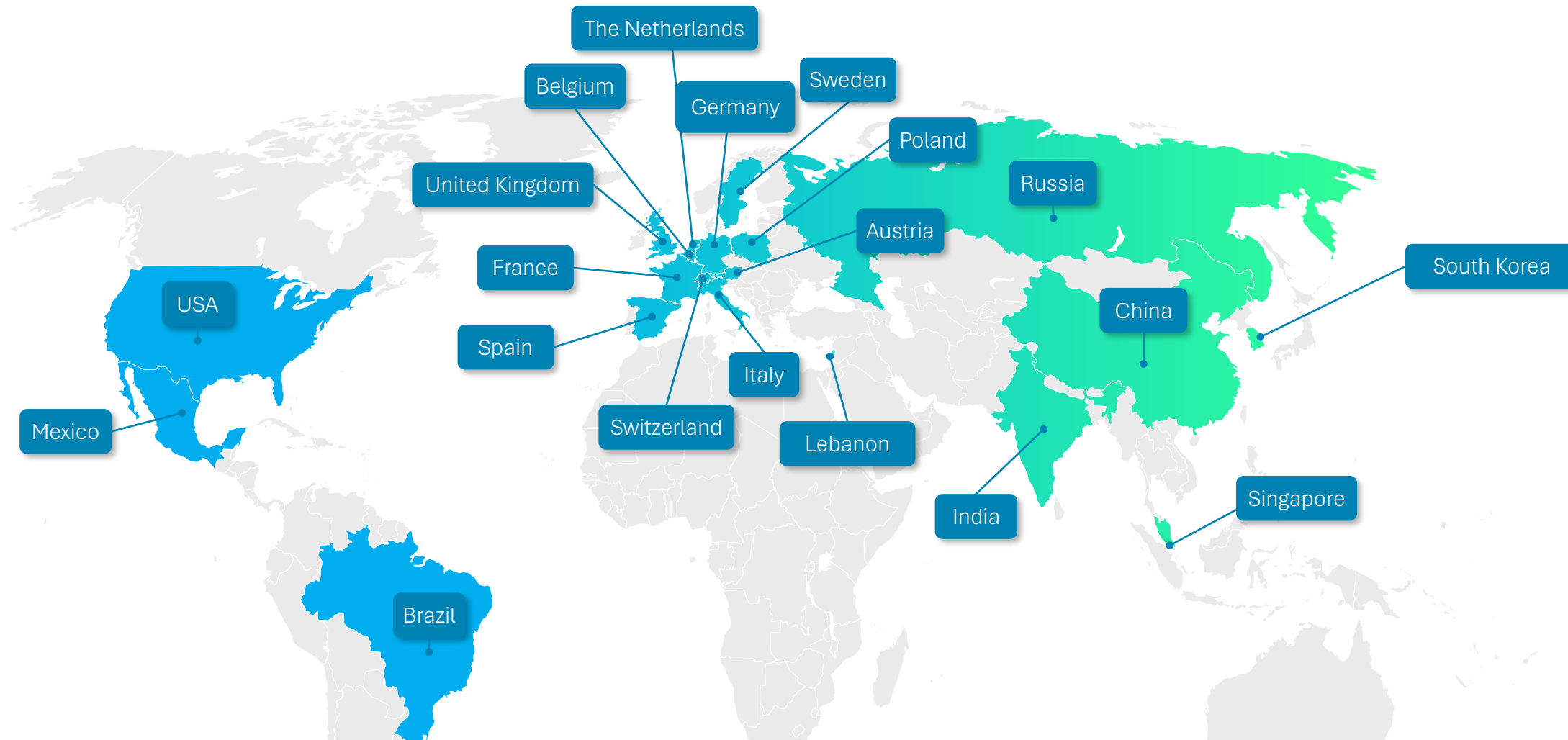
SUPPLY AND PRODUCTION UNITS

Close to our customers



SALES/MARKETING AND SERVICE UNITS

Close to our customers



MEDICAL SPECIALTIES

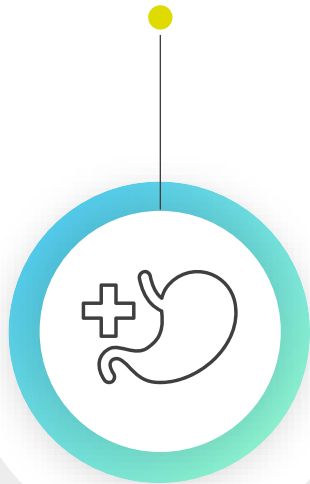
Our common goal: The best possible treatment for your patient

Gastroenterology

General/Visceral surgery



Pulmonology



Gynecology



Urology

PULMONOLOGY

Multi-modal approach



Single-use cryoprobes for biopsy, recanalization, and devitalization



Reliable and secure hemostasis with optimal modes for FiAPC probes



erbe-med.com/pulmo



medical-videos.com



Removal of a lung tumor with monopolar snare, flexible single-use cryoprobe using ERBECRYO® 2, and APC

GASTROENTEROLOGY

Added value for users with cutting-edge technology



Wide range of electrosurgical and hybrid instruments



Optimal cutting results, effective coagulation and devitalization in esophagus, stomach and colon



erbe-med.com/gastro



medical-videos.com



preciseSECT and HybridKnife® for ESD and POEM

GENERAL/VISCERAL SURGERY

Best possible treatment for your patient



Wide range of instruments and optimal modes for gastrectomy, thyroidectomy or liver resection



Optimal cutting results, effective coagulation, devitalization and thermofusion



erbe-med.com/surgery



medical-videos.com



Multivisceral abdominal resection with BiClamp® knife 220

GYNECOLOGY

Long-standing expertise



Wide BiClamp product range and LAP BiSect for hysterectomy and lymphadenectomy



Optimal cutting results, effective coagulation, devitalization and thermofusion



erbe-med.com/gyn



medical-videos.com



Surgical treatment of deep infiltrating rectocervical endometriosis using LAP BiSect Micro and BiClamp® LAP powered by VIO® 3

UROLOGY

Optimal patient outcome



Wide product range and optimal modes for prostatectomy, nephrectomy, and cystectomy



Optimal cutting results, effective coagulation, devitalization and thermofusion



erbe-med.com/uro



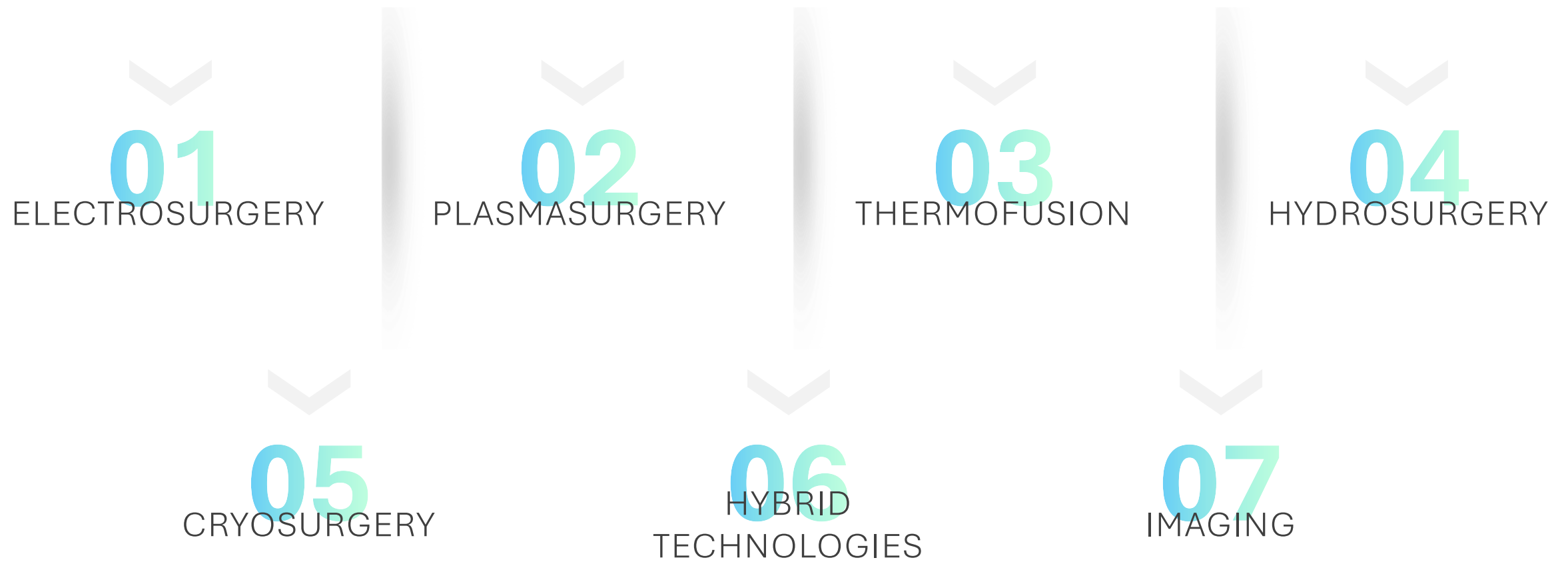
medical-videos.com



Extended PLND for high-risk prostate cancer using VIO® 3 preciseSECT

TECHNOLOGY

Technology that adapts itself to its users



> 01 ELECTROSURGERY

> 02 LASMASURGERY

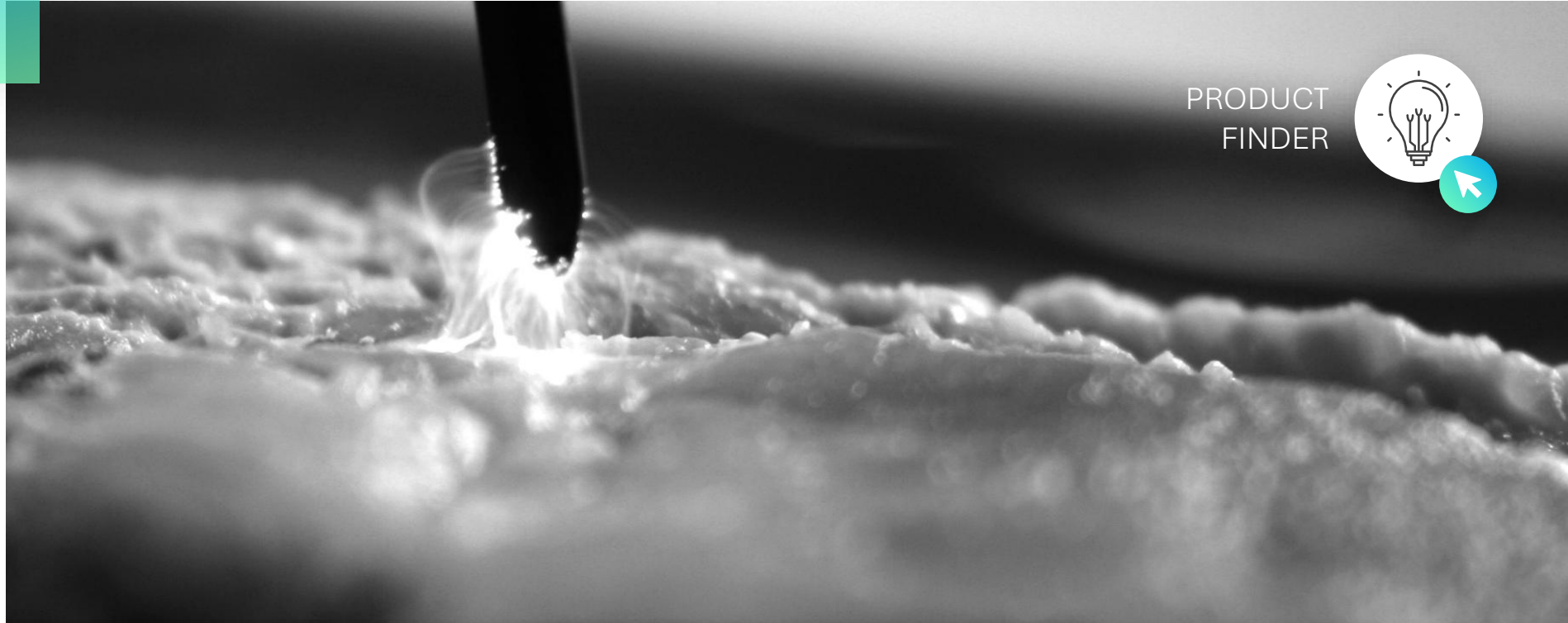
> 03 THERMOFUSION

> 04 HYDROSURGERY

> 05 CRYOSURGERY

> 06 HYBRID TECHNOLOGIES

> 07 IMAGING



PRODUCT
FINDER



Uses high-frequency electrical current for cutting and coagulation of biological tissue.

> 01 ELECTROSURGERY

> 02 PLASMASURGERY

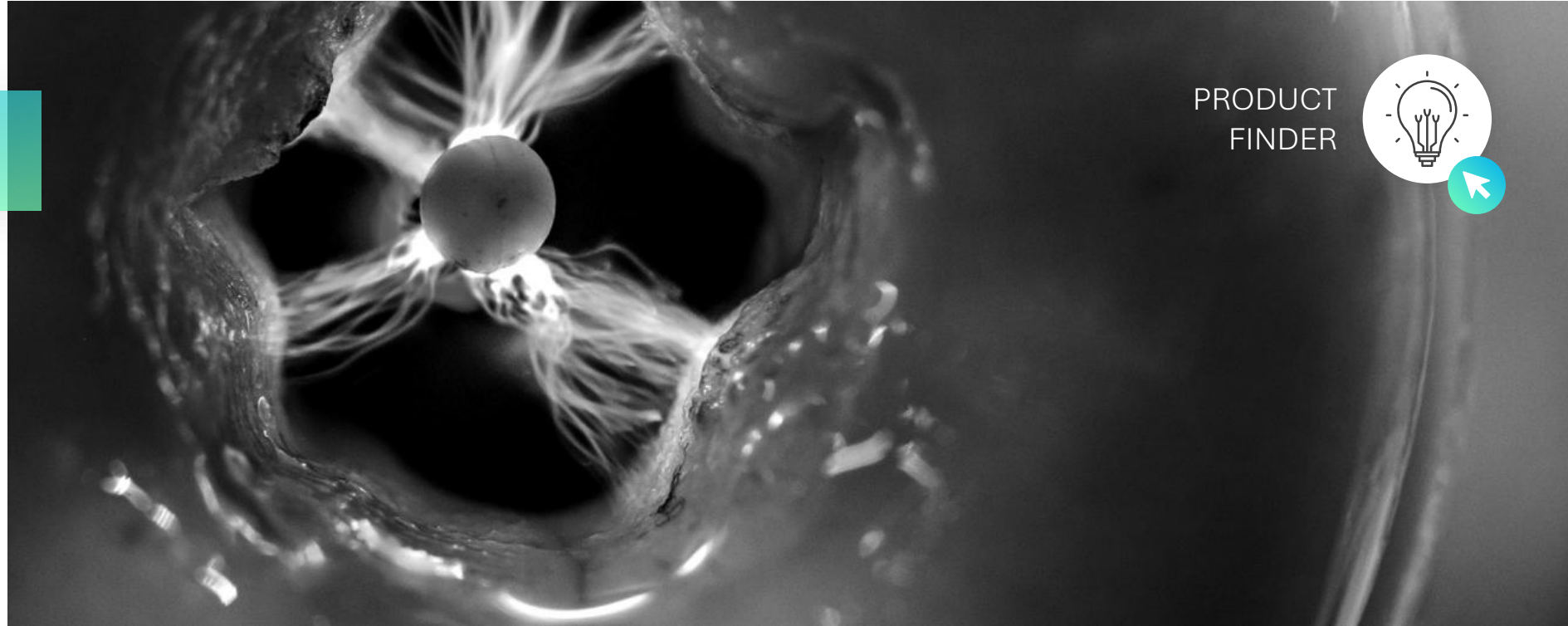
> 03 THERMOFUSION

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PRODUCT
FINDER



Argon plasma coagulation (APC)
allows non-contact hemostasis and tissue devitalization.

> 01 ELECTROSURGERY

> 02 LASMASURGERY

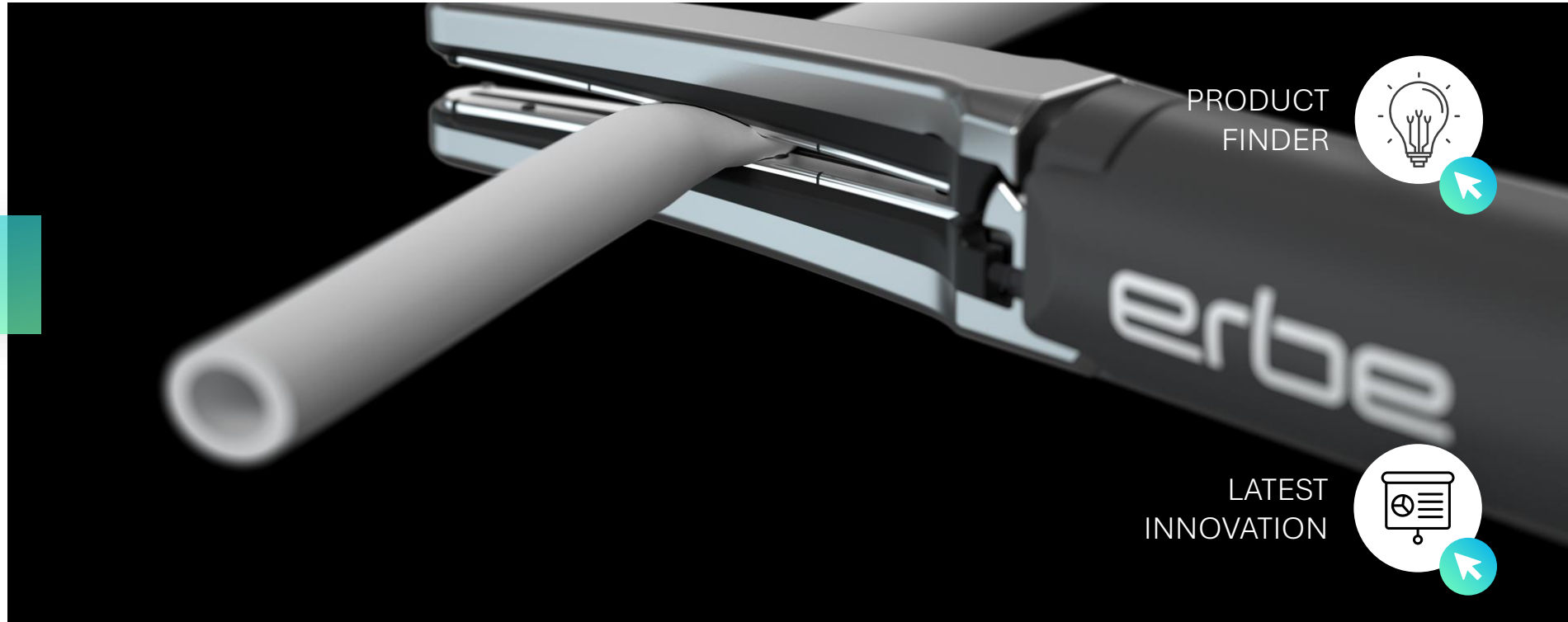
> 03 THERMOFUSION

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> 07 IMAGING



Seals blood vessels and larger tissue bundles with electric current.

> 01 ELECTROSURGERY

> 02 LASMASURGERY

> 03 THERMOFUSION

> 04 HYDROSURGERY

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> 07 IMAGING



Hydrosurgery selectively dissects very fine tissue structures and exposes vessels with an ultra-thin waterjet.

> 01 ELECTROSURGERY

> 02 LASMASURGERY

> 03 THERMOFUSION

> 04 HYDROSURGERY

> 05 CRYOSURGERY

> 06 HYBRID TECHNOLOGIES

> 07 IMAGING



Cryosurgery removes or devitalizes tissue with extreme cold.

> 01 ELECTROSURGERY

> 02 LASMASURGERY

> 03 THERMOFUSION

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> 05 CRYOSURGERY

> 06 HYBRID TECHNOLOGIES

> 07 IMAGING



Hybrid technologies combine the specified surgical procedures to create multi-modal application synergies.

> 01 ELECTROSURGERY

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> 07 IMAGING



Better vision makes better surgery.



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See you

